

Khalid S. Soliman, Ph.D.

Department of Business Computer Information Systems and Quantitative Methods,
Frank G. Zarb School of Business,
Hofstra University
Hempstead, NY 11550
Office Tel: (516) 463-1549

e-mail: khalid.soliman@hofstra.edu
website: www.people.hofstra.edu/faculty/khalid_soliman

ACADEMIC POSITIONS

Sept. 99- present Hofstra University, New York. Currently Associate Professor of Management Information Systems

PROFESSIONAL LEADERSHIP

Jun. 2003 – present Founder and President, International Business Information Management Association (IBIMA) www.ibima.org

ACADEMIC HISTORY

August 2000 The University of Memphis, Memphis, TN
Ph.D. in Management Information Systems GPA: 4.0/4.0

Dissertation Title: *Determining the critical factors affecting the adoption decision of Internet-based interorganizational information systems*. Sponsored by FedEx Center for Cycle Time Research.

May 93 Murray State University, Murray, KY
Master's degree in Business Administration GPA: 4.0/4.0

TEACHING EXPERIENCE

Executive MBA

Information Systems for Management

The course was designed for top executives at *InterDigital Corp*, Pennsylvania and it was taught at the company's facility.

Corporate MBA

Information Systems for Managers

The course was designed for MBA candidates at *Estee Lauder Company*, New York and was offered at the company's facility.

Graduate Courses (MBA and MS)

Information Systems for Managers

Management Information Systems

Systems Analysis and Design

Information Technology

Advanced Readings and Projects

Advanced Research Seminar

Research Seminar in Business Computer Information Systems

Undergraduate Courses

Structured Systems Analysis and Design
Introduction to Computers in Business
Introduction to Microcomputer Tools
Introduction Concepts and Software Tools in Business
Interface Design and programming in Visual Basic

VISITING PROFESSOR

Oct. 2006 Instituto Tecnológico y de Estudios Superiores de Monterrey, Mexico for a week

March 2007 Instituto Tecnológico y de Estudios Superiores de Monterrey, Mexico for a week (Scheduled)

RESEARCH INTERESTS

Studying the strategic use of information technology and the factors affecting the adoption, implementation, and diffusion of Information technology in businesses.

Developing frameworks to assist organizations transforming into the information age.

Exploring electronic commerce applications in businesses and government agencies and related internal business processing re-engineering effects

Examining the application of telecommunications and Information technology on Supply chain management and inter-organizational relationships

Studying end-users' satisfaction with the implementation of new IT in organizations.

RESEARCH PRODUCTIVITY

JOURNALS GUEST EDITOR

Soliman, K. S. and Sgobbi, F., Guest editors of special issue of *Management Research News Journal* on Internet and Organizational Transformation, forthcoming 2007

Sgobbi, F. and Soliman, K. S., Guest editors of special issue of *International Journal of Information Technology and Management* on Work Change in the Era of ICTs, forthcoming 2007

Soliman, K. S. and Affisco, J. A., Guest editors of special issue of *Business Process Management Journal* on E-Government, Vol. 12, No. 1, 2006. ISSN: 1463-7154

Soliman, K. S. and Janz, B. D., Guest editors of special issue of *Supply Chain Management: An International Journal*, on e-Supply Chain, Vol. 10, No. 2, 2005. ISBN 1-84544-115-X, ISSN 1359-8546.

PROCEEDINGS EDITOR

Soliman, K. S. Editor. *Internet & Information Systems in the Digital Age*. Proceedings of the 7th International Business Information Management Conference. ISBN 0-9753393-6-2 (forthcoming)

Soliman, K. S. Editor. *Managing Information in the Digital Economy*. Proceedings of the 6th International Business Information Management Conference. ISBN 0-9753393-5-4

Soliman, K. S. Editor. *Internet & Information Technology in Modern Organizations*. Proceedings of the 5th International Business Information Management Conference. ISBN 0-9753393-4-6

Soliman, K. S. Editor. *Information Management in Modern Enterprise*. Proceedings of the 2005 International Business Information Management Conference. ISBN 0-9753393-3-8

Soliman, K. S. Editor. *E-Business and Organizations in the 21st Century: Issues and Trends*. Proceedings of the 3rd International Business Information Management Conference. ISBN 0-9753393-2-X

Soliman, K. S. Editor. *Information Technology and Organizations in the 21st Century*. Proceedings of the 2004 International Business Information Management Conference. ISBN 0-9753393-1-1

Soliman, K. S., Editor. *E-Business and Organizations in the 21st Century*. Proceedings of the 2003 International Business Information Management Conference. ISBN 0-9753393-0-3

PUBLISHED JOURNAL ARTICLES

Affisco, J. F. and Soliman, K. S., "E-government: A Strategic Operations Management Framework for service Delivery," *Business Process Management Journal*, Vol. 12, No. 1, 2006, pp. 13-21.

Soliman, K.S. and Janz, B. D., "An Exploratory Study to Identify the Critical Factors Affecting the Adoption of Internet-based Interorganizational Information Systems," *Information & Management*, Vol. 41 (2004), pp. 697-706

Soliman, K. S. and Janz, B. D., "Interorganizational Information Systems: Exploring An Internet-Based Approach," *Issues In Supply Chain Management*, Vol. 1, No. 1, 2004, pp. 1-5.

Soliman, K. S., "A Framework for Global IS Outsourcing by Application Service Providers," *Business Process Management Journal*, special issue on Global Outsourcing, Vol. 9, No. 6, 2003, pp. 735-744

Soliman, K. S.; Chen, L. D.; Frolick, M. N., "ASPs: do they work?," *Information Systems Management*, an issue on Aligning IT with the Business Strategy, Vol. 20, No. 4, Fall 2003.

Soliman, K.S., "Internet-Based Business-to-Business Electronic Commerce: A CIO's Perspective," *Information Systems Management*, issue on Privacy and Security in E-Business, Vol. 20, No. 1, Winter 2003, pp.35-41.

Palvia, P. C.; Mao, E.; Salam, A. F.; Soliman, K. S., "Management Information Systems Research: What's There In A Methodology?," *Communications of the AIS*, Vol. 11, February 2003, pp. 287-307.

Simon, J. C. and Soliman, K. S., "An Alternative Method to Measure MIS Faculty Teaching Performance," *The International Journal of Educational Management*, 17, 5, 2003, pp. 195-199

Chen, L. D. and Soliman, K. S., "Managing IT Outsourcing: A Value-Driven Approach to Outsourcing Using Application Service Providers," *Logistics Information Management*, special issue on Application Service Providers, 15, 3, Fall 2002, pp. 180-191

Soliman, K. S. and Chen, L. D., "Data Warehousing: Support Group and Users' Satisfaction," *Journal of Management Systems*, Volume 13, number 2, 2001, pages 1-14.

Chen, L. D.; Soliman, K. S.; Mao, E.; and Frolick, M., "Measuring Users Satisfaction with Data Warehouses: An Exploratory Study," *Information & Management*, 37, April 2000, pp. 103-110.

ROYALTIES/PERMISSIONS

- According to ProQuest™, 65 copies of my dissertation were sold worldwide
- Permission was granted to utilize the survey instrument published in my article "Measuring Users Satisfaction with Data Warehouses: An Exploratory Study," *Information & Management*, 37, April 2000, pp. 103-110 to be used in Ph.D. dissertations of Kimberly Merritt, Ohio State University and Rick Goeke, Kent State University.

CITATION OF EXCELLENCE

The following articles received Citation of Excellence Award from **Emerald Management Reviews**

- Soliman, K.S., "Internet-Based Business-to-Business Electronic Commerce: A CIO's Perspective," *Information Systems Management*, issue on Privacy and Security in E-Business, Vol. 20, No. 1, Winter 2003, pp.35-41.
- Chen, L. D. and Soliman, K. S., "Managing IT Outsourcing: A Value-Driven Approach to Outsourcing Using Application Service Providers," *Logistics Information Management*, special issue on Application Service Providers, 15, 3, Fall 2002, pp. 180-191
- Chen, L. D.; Soliman, K. S.; Mao, E.; and Frolick, M., "Measuring Users Satisfaction with Data Warehouses: An Exploratory Study," *Information & Management*, 37, April 2000, pp. 103-110

PUBLISHED REFEREED CONFERENCE ARTICLES

- Mosbeh, R. and Soliman, K. S., "The individual Acceptance of the Intranet," *Proceedings of the 7th Information Business Information Management Association (IBIMA) Conference*, Brescia, Italy 14-16, 2006.
- Soliman, K. S. and Vaughan, P., "Risk Management and Disaster Recovery: Are we prepared yet?" *Proceedings of the 6th Information Business Information Management Association (IBIMA) Conference*, Bonn, Germany, June 19 – 21, 2006.

- Soliman, K. S. and Myers, T. C. "Corporate Performance Management: Alignment of Information Technology and Organizational Strategies," *Proceedings of the 5th Information Business Information Management Association (IBIMA) Conference*, Cairo, Egypt, December 13 – 15, 2005.
- Soliman, K. S. "Corporate Performance Management and IT investment in the Banking Industry," *Proceedings of the 2005 Information Business Information Management Association (IBIMA) Conference*, Lisbon, Portugal, July 5 – 7, 2005.
- Soliman, K. S. "Mobile Commerce along the Supply Chain: The Case of RFID," *Proceedings of the 3rd Information Business Information Management Association (IBIMA) Conference*, Cozumel, Mexico, December 14 – 16, 2004.
- Soliman, K. S. and Affisco, J. F. "Guiding the Adoption of E-Procurement in Government," *Proceedings of the 2004 Information Business Information Management Association (IBIMA) Conference*, Amman, Jordan, July 4 – 6, 2004.
- Affisco, J. F. and Soliman, K. S., "A Service Operations Management Framework: An E-Government Approach," *Proceedings of the 2003 Information Business Information Management Association (IBIMA) Conference*, Cairo, Egypt, December 16-18, 2003.
- Sharma, S. K. and Soliman, K. S., "Digital Divide and E-Government Implementation" *Proceedings of the Fourth Annual Global Information Technology Management (GITM) World Conference*, Calgary, Canada, June 8-10, 2003.
- Soliman, K. S. and Affisco, J. F., "Key Factors in Establishing Successful E-Government Services," *Proceedings of the 2003 Information Resources Management Association (IRMA) International Conference*, Philadelphia, PA, USA May 2003.
- Tafti, M. H. and Soliman, K. S., "E-Business: A Value Chain Perspective," *Proceedings of the 2003 Information Resources Management Association (IRMA) International Conference*, Philadelphia, PA, USA May 2003
- Soliman, K. S., "A "Smart Strategy" Approach for E-government Implementation," *Proceedings of the 2003 Southeast Decision Sciences Institute Conference*, Williamsburg, VA, USA February 26-28, 2003.
- Tafti, M. H. and Soliman, K. S., "Application Service Providers: Analysis of User/Provider Background and ASP Selection Criteria," *Proceedings of the 2003 Western Decision Sciences Institute Conference*, Hawaii, USA March 2003.
- Soliman, K. S. and Tafti, M. H. A, "A Global Perspective of Application Service Providers," *Proceedings of the Third Global Information Technology Management (GITM) World Conference*, Long Island, NY, USA, June 23-25, 2002.
- Soliman, K. S. and Affisco, J. F., "Reporting on E-Government Initiatives in Canada and the United States," *Proceedings of the 2002 Global Information Technology Management World Conference*, Long Island, NY, USA, June 23-25, 2002.
- Soliman, K. S., "Issues Concerning Business-to-Business transactions over the Internet," *Proceedings of the 2001 Midwest Decision Sciences Institute Conference*, Detroit, MI, USA April 26-28, 2001

- Soliman, K. S. and Chen, L. D., " Application Service Providers: Definition and Characteristics," *Proceedings of the 2001 Midwest Decision Sciences Institute Conference*, Detroit, MI, USA April 26-28, 2001
- Palvia, P. C.; Mao, E.; and Soliman, K. S., " Evolution of Methodologies in MIS Research," *Proceedings of the 2000 Decision Sciences Institute National Conference*, Orlando, FL, USA Nov. 20-23, 2000.
- Soliman, K. S., "Critical Success Factors in Implementing Software Reuse: A Managerial Prospective," *Proceedings of the 2000 Information Resources Management Association (IRMA) International Conference*, Anchorage, AK, USA, May 22-24, 2000
- Soliman, K. S., "Is EDI the Best Approach to Implement Electronic Commerce? " *Proceedings of the 1999 Information Resources Management Association (IRMA) International Conference*, Hershey, PA, USA, May 16-19, 1999.
- Maletic, J. L; Soliman, K. S.; and Moreno, M. A., "Identification of Test Cases from Business Requirements of Software Systems," *Proceedings of the Fifth Americas Conference on Information Systems (AMCIS)*, Milwaukee, WI, USA, August 13-15, 1999.
- Simon, J. C. and Soliman, K. S., "Faculty Influence on Students Knowledge Acquisition in Information Technology Area," *Proceedings of the 1999 Information Resources Management Association (IRMA) International Conference*, Hershey, PA, USA, May 16-19, 1999.
- Chen, L. and Soliman, K. S., "An Exploratory Analysis on the Measurement of End-User's Satisfaction in Data Warehousing Environment", *Proceedings of the 16th Annual Conference of the Association of Management (AoM)*, Chicago, IL, USA, August 5-8, 1998.
- Chen, L. and Soliman, K. S., "Exploring ICs' Roles in the Use of Data Warehouses", *Proceedings of the Fourth Americas Conference on Information Systems (AMCIS)*, Baltimore, MD, USA, August 14-16, 1998.

WORK-IN-PROGRESS

- "End-User Acceptance of the Organization's Intranet: An exploratory Study" with R. Mosbeh – final stage for submission to journal
- "Building Trust in Mobile Commerce" with J. Joubert and J. P. Belle to be considered for *Decision Sciences*

CITATIONS

Many of my published articles are cited in the following articles:

- Rai,A; Xinlin Tang, X; Brown, P.; and Keil, M., "Assimilation patterns in the use of electronic procurement innovations: A cluster analysis," *Information & Management* 43 (2006), pp. 336–349
- Lin, H. F., "Interorganizational and organizational determinants of planning effectiveness for Internet-based interorganizational systems," *Information & Management* 43 (2006), pp. 423–433

- Solis, A. O.; Putnam, K. B.; Gemoets, L. A.; Almonte, D.; Montoya, T. H., "From Remote Hosting To Self-Hosting of an ERP System: Lessons Learned From The City of El Paso," *Information Systems Management*, Summer 2006, Vol. 23 Issue 3, p88-101
- Huang, W.; Chen, Y.; and Hee, J., "STP Technology: an overview and a conceptual framework," *Information & Management*, Vol. 43, Issue 3, April 2006, pp. 263 - 270
- Schniederjans, M. J. and Cao, Q., "Strategic And Tactical Perception Differences Of Outsourcing Goal Achievement: An Empirical Study," *Journal of Information Technology Management* Volume XVII, Number 1, 2006, pp. 1-13.
- Hartley, J. L.; Lane, M. D.; and Duplaga, E. A., "Exploring the barriers to the adoption of e-auctions for sourcing," *International Journal of Operations & Production Management*, 2006, Vol. 26, Issue: 2, Page: 202 - 221
- O'Regan, N.; S. Jaseem Ahmad, S. J.; and Gallear, D., "E-commerce in manufacturing firms: panacea or myth?" *International Journal of Process Management and Benchmarking*, Vol. 1, No. 2, 2006, pp. 164 - 175
- Hashim, R. H.; Hamid, J. A.; Selamat, M. H.; Ibrahim, H.; Abdullah, R.; and Mohayidin, M. G., "Using Algorithmic Taxonomy to Evaluate Lecturer Workload," *Journal of Knowledge Management Practice*, Vol. 7, No. 2, June 2006
- Bunduchi, R., "Business Relationships in Internet-based Electronic Markets: The Role of Goodwill Trust and Transaction Costs," *Information Systems Journal*, Vol. 15, Issue 4, October 2005, p. 321.
- Lee, S. M. and Cata, T., "Critical Success Factors of Web-Based E-Service: The Case of E-Insurance," *International Journal of E-Business Research*, Vol. 1, No. 3, July-September 2005, pp. 21-40.
- Massa, S. and Tesa, S., "Data Warehouse-in-practice: exploring the function of expectations in organizational outcomes," *Information & Management*, Vol. 42, Issue 5, Jul 2005, pp. 709-718.
- Lymperopoulou, C. and Chaniotakis, I. E., "Factors affecting acceptance of the Internet as a marketing-intelligence tool among employees of Greek bank branches," *International Journal of Bank Marketing*, Vol. 23, No. 6, 2005, pp. 484-505.
- Parker, K. R.; Nitse, P. S.; and Flowers, K. A., "Libraries as knowledge management centers," *Library Management*, Vol. 26, No. 4/5, 2005, pp. 176-189.
- Lee, G. G.; Lin, H. F.; and Pai, J. C., "Influence of environmental and organizational factors on the success of internet-based interorganizational systems planning," *Internet Research*, Vol. 15, No. 5, 2005, pp. 527-543.
- Johnson, M. A. and Johnson, D. M., "Integrated strategy of industrial product supplies: Working with B2B intermediaries," *Internet Research*, Vol. 15, No. 4, 2005, pp. 471-492.
- Doukidis, G. I. and Pramataris, K., "New Forms of Collaboration & Information Sharing in Grocery Retailing: The PCSO Pilot at Veropoulos," *Journal of Cases on Information Technology*, Vol. 7, No. 4, Oct-Dec 2005, pp. 63-78.

- Wüstner, E.; Busmann, P.; and Schade, S., “<x:act>: A Web Service for Conversion of XML Standards,” *Journal of IT Standards & Standardization Research*, 3(2), July-December 2005, pp. 39-52.
- Levenburg, N. M., “Does Size Matter? Small Firms’ Use of E-Business Tools in the Supply Chain,” *Electronic Markets*, Vol. 15, No. 2, May 2005, pp. 94-105.
- Triantafillakis, A.; Kanellis, P.; and Martakos, D., "Data warehouse clustering on the web," *European Journal of Operational Research*; Jan 2005, Vol. 160 Issue 2, pp. 353-364.
- Luarn, P.; Lin, T. M. Y.; and Lo, P. K. Y., “Non-enforceable Implementation of Enterprise Mobilization An Exploratory Study of the Critical Success Factors,” *Industrial Management & Data Systems*, Vol. 105, Issue 6, 2005, pp. 786-814
- Sulaiman, A.; Jaafar, N. I.; and Kiat, T. C., “Internet Activities among Malaysian Insurance Companies,” *Journal of Internet Banking and Commerce*, Spring 2005, Vol. 10, No. 1.
- Fulford, R. and Love, P. E.D. “Propagation of an Alternative Enterprise Service Application Adoption Model,” *Industrial Management & Data Systems*, Vol. 104, No. 6, 2004, pp. 450-456
- Monnickendam, M.; Savaya, R.; and Waysman, M., “Equity Perceptions as a Determinant of Computer User Satisfaction in Human Services,” *Journal of Social Service Research*, Vol. 31, No. 2, 2004, pp. 41-50.
- Triantafillakis, A.; Kanellis, P; and Martakos, D., “Data Warehouse Interoperability for the Extended Enterprise,” *Journal of Database Management*, Vol. 15, No. 3, July-Sept 2004, pp. 73-83.
- Huang, J. H.; Yang, C.; Jin, B. H.; and Chiu, H., “Measuring Satisfaction with Business-to-Business Employee Systems,” *Computers in Human Behavior*, 20 (2004), pp. 17-35.
- Bellinia, C. G. P., Beckerb, J. L.; Borensteinc, D., Towards a Better Understanding of Stakeholders’ Roles in Software Customization" *International Journal of Computers, Systems and Signals*, Vol.5, No.1, 2004, pp. 16-31.
- Holian, R., "The practice of management education in Australian universities," *Management Decision*, Mar 2004 Vol. 42, Issue: 3/4, pp. 396 - 405
- Somers, T. M.; Nelson, K., and Karimi, J., “Confirmatory Factor Analysis of the End-User Computing Satisfaction Instrument: Replication within an ERP Domain,” *Decision Sciences*, Summer 2003, Vol. 34 Issue 3, pp. 595-621
- Shapiro, J. and Shapiro, R., “Towards an improved collaboration model for the national healthcare system in England and Wales: a critical and constructive approach using operational research,” *Logistics Information Management*, Vol. 16, No. 3/4, 2003, pp. 246-258.
- AlAdwani, A. M., “A Deeper Look at the Attitude-Behavior Consistency Assumption in information Systems Satisfaction Research,” *Journal of Computer Information Systems*, Fall 2003, pp. 57-63.

- Serafeimidis, V. and Smithson, S., "Information Systems Evaluation as an Organizational Institution – Experience from a Case Study," *Information Systems Journal*, Jul 2003, Vol. 13 Issue 3, p251-274
- Nasirin, S. and Birks, D. F., "DSS Implementation in the UK Retail Organisations: a GIS perspective," *Information & Management*, Vol. 40 No. 4, p.325-336, March 2003
- Benjamin P. C. Yen and Kenny Y. M. Ng, "Development and Evaluation of Dynamic Virtual Object Catalogs," *Information & Management*, Vol. 40 No. 4, p.337-349, March 2003
- Shin, B., "An Exploratory Investigation of System Success Factors in Data Warehousing," *Journal of the Association for Information Systems*, Vol. 4, 2003, 141-170
- Shapiro, J. and Shapiro, R., "Towards an Improved Collaboration Model for the National Healthcare System in England and Wales: A Critical and Constructive Approach Using Operational Research," *Logistics Information Management*, Vol. 16, No. 3/4, 2003, pp. 246-258.
- Buhalis, D. and Deimezi, O., "Information Technology Penetration and E-commerce Developments in Greece, With a Focus on Small to Medium-sized Enterprises," *Electronic Markets*, Dec 2003, Vol. 13 Issue 4, p309, 16p
- Turban, E., King, D., Lee, J., and Viehland, D. *Electronic Commerce: A Managerial Perspective*. Prentice Hall, 2004
- Moriones, A. B.; Lopez, F. L.; and Vasconceles, G. C., "A Firm-Level Analysis of Differences Between Adopters and Non-Adopters of ICT," *Proceedings of the 45th Congress of the European Regional Science Association*, 23-27 August 2005
- Khoumbati, K. ; Themistocleous, M.; and Irani, Z., "Integration Technology Adoption in Healthcare Organisations: A Case for Enterprise Application Integration," *Proceedings of the 38th Hawaii International Conference on System Sciences* – Jan 3 – 6, 2005, pp. 1-9.
- Chang, H. L. and Chen, S. H., "Assessing the Readiness of Internet-based IOS and Evaluating its Impact on Adoption," *Proceedings of the 38th Hawaii International Conference on System Sciences* – Jan 3 – 6, 2005, pp. 1-10.
- Levenburg, N. M. and Magal, S., "Applying Importance Performance Analysis to Evaluate E-Business Strategies among Small Firms," *Proceedings of the 38th Hawaii International Conference on System Sciences* – Jan 3 – 6, 2005, pp. 29-47.
- Randeree, E.; Kishore, R.; and Rao, H. R., "Exploring the Moderating Effect of Trust and Privacy in the Adoption of Application Service Providers in the Healthcare Industry," *Proceedings of the 38th Hawaii International Conference on System Sciences* – Jan 3 – 6, 2005, pp. 1-10
- Chrysostome, E. and Rosson, P., "The Internet and SME Internationalization: Promises and Illusions," *Proceedings of the Administrative Sciences Association of Canada*, 2004, Quebec, Canada.
- Gall, P. and Burn, J., "Developing an Instrument To Measure Organisational Virtuality," *Proceedings of the 2004 COLLECTeR (Collaborative Electronic Commerce Technology and Research) Conference*, May 7 and 8, 2004, Adelaide, South Australia, pp. 1-15.

- El-Hadary, O., “Security And The Factors Affecting The Acceptance Of B2b Digital Marketplaces In Egypt,” *Proceedings of the First ITI International Conference on Information and Communication Technology*, 2003, Cairo, Egypt
- Xiao, L. and Dasgupta, S., “Measurement of User Satisfaction With Web-Based Information Systems: An Empirical Study,” *Proceedings of the Eighth Americas Conference on Information Systems*, 2002, pp. 1149-1155.
- Moreau,É.; Vermot-Desroches, B.; and Delisle, S., “Les effets des NTIC sur le développement local et régional : Évolution ou changements radicaux,” *XXVIIIème Colloque annuel de l’Association de science régionale de langue française*, Trois-Rivières, Québec, Canada, Aug. 21-23, 2002, pp.1-14.
- Triantafillakis, A.; Kanellis, P.; and Martakos, D., “System Performance and Information Quality for Data Warehouses in e-Commerce: Issues and an Agenda for Research,” in the *Proceedings of the ISDSS’01: The International Society for Decision Support Systems - The 6th International Conference*, 2001, London, UK, pp. 1-12
- Krekula, I and Öhman, L., “Framgångsrikt användande av EDI: kritiska faktorer för småföretag,” *Data- och systemvetenskapliga programmet C-nivå / 2004:123*, pp. 1-44.
- Krekula, I and Öhman, L., “Interorganisatoriskt samarbete: informationsutbyte mellan små och stora företag,” *Data- och systemvetenskapliga programmet D-nivå / 2005:041*
- Yao, Y., “An Integrative Model of Clients' Decision to Adopt an Application Service Provider,” Unpublished dissertation, Louisiana State University 2004.
- Tomas Eklund, T.; Back, B.; Vanharanta, H.; and Visa A., “Financial Benchmarking Tools in Finnish Companies - – A State of the Art Survey,” TUCS Technical Report, No 618, August 2004, TUCS Laboratory Data Mining and Knowledge Management Laboratory
- Susanto, L., “Case Analysis for IT HRM and Outsourcing in Australian Defence and ATO,” published by Lukman’s www Group. <http://susanto.id.au/>
- Rasmussen, K. B., “Virksomhedens data – data Warehouse og data mining,” 2000, <http://130.225.138.19/undervis/vdata/litt.htm>

INTERNATIONAL OUTREACH ACTIVITIES

Conference Chair, the 8th IBIMA - International Business Information Management Conference, June 18 – 20, 2007 Dublin, Ireland

Conference Chair, the 7th IBIMA - International Business Information Management Conference, December 14 – 16, 2006 Brescia, Italy

Conference Chair, the 6th IBIMA - International Business Information Management Conference, June 19 – 21, 2006 Bonn, Germany.

Conference Chair, the 5th IBIMA - International Business Information Management Conference, December 13 - 15, 2006, Cairo, Egypt.

Conference Chair, the IBIMA 2005 - International Business Information Management Conference, July 5 – 7, 2005, Lisbon, Portugal.

Conference Chair, the 3rd IBIMA - International Business Information Management Conference, December 14 – 16, 2004, Cozumel, Mexico, sponsored by Tec de Monterrey.

Conference Chair, the 2004 International Business Information Management (IBIM) Conference, July 4 – 6, 2004, Amman, Jordan under the patronage of her Royal Highness Princess Sumaya and the sponsor of The Royal Scientific Society of Jordan.

Conference Chair, the 2003 International Business Information Management (IBIM) Conference, December 16 – 18, 2003, Cairo, Egypt sponsored by Frank G. Zarb School of Business, Hofstra University and the Center for Global Electronic Commerce (CGEC) Virginia Tech

Conference Local and Organizing Chair for the 3rd Annual Global Information Technology Management (GITM) World Conference, June 23-25, 2002, Long Island, New York sponsored by Frank G. Zarb School of Business, Hofstra University and Bryan School of Business and Economics, University of North Carolina-Greensboro

INVITED LECTURES AND SPEECHES

Keynote Speaker at the XII Congress of International Business: Business Evolution, in Monterrey Mexico, March 8, 9, and 10, 2007.

Delivered a lecture on “Strategic Use of Information Technology to transform Organizations into the Digital Age,” at the College of Information Technology, Al AlBaysat University, Mafraq, Jordan July 7, 2004.

Delivered the opening speech at the 2004 Information Business Information Management Association (IBIMA) Conference, Amman, Jordan, July 4 – 6, 2004

Delivered the opening speech at the 2003 Information Business Information Management Association (IBIMA) Conference, Cairo, Egypt, December 16 – 18, 2003.

Delivered a welcome speech at the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002

RECOGNITIONS/AWARDS

Featured in *The Jordan Times*, *Al-Rai*, *Addustour*, and *Al-Arab Al Yawm* newspapers on July 5, 2004 on the coverage of the 2004 International Business Information Management Association Conference, Amman, Jordan, July 4-6, 2004.

Recipient of Frank G. Zarb of School of Business grant to chair the 2003 International Business Information Management Association Conference, Cairo, Egypt, December 2003.

Recipient of Frank G. Zarb of School of Business grant to chair the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002.

Recipient of Organizational Leadership Award from the Global Information Technology Management Association for my role as Local Chair at the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002

Recipient of Frank G. Zarb of School of Business, Hofstra University research grant in summers of 2000 - 2004

Recipient of Ph.D. dissertation financial support, FedEx Center for Cycle Time Research, the University of Memphis, 1999-2000.

Featured in "Bright youth," *the Economic Edge*, Winter 1998

Recipient of research assistantship, FedEx Center for Cycle Time Research, 1997-2000

Recipient of doctoral assistantship, the University of Memphis, 1997-2000.

Recipient of All American Scholar Award, 1992

Recipient of graduate assistantship, Murray State University, 1991-1993

Certificate of Appreciation for community services, Murray State University, 1991

Speakers Bureau award, Murray State University, 1991

INTERNATIONAL ACADEMIC SERVICES

- Served as External Examiner of thesis presented by Janine Joubert titled "Building Trust in Mobile Commerce", University of Cape Town, South Africa
- Initiated and led efforts to establish students and faculty exchange program between Frank G. Zarb School of Business at Hofstra University and Tec de Monterrey, Mexico - the largest Latin business school.

HOFSTRA ACADEMIC SERVICES

BCIS Department

Coordinator of the Masters of Science program in Computer Information Systems (CIS) starting Spring 2003.

Active member of the BCIS curriculum committee since 1999

Active member of the Departmental Personnel Committee

Taught overload and independent studies multiple semesters when needed by dept.

Chair of committees to supervise and discuss an Honors Essay presented by Laura Falon, Spring 2003, Tim, Fall 2004, Patrick Vaughan 2006, and Jeff Matthews 2006

Member of committees to supervise and discuss an Honor's Essay presented by Marouf Ahmed, Spring 2003 and Richard Zobkiw, Fall 2003

Member of a committee to supervise and discuss an Honor's Essay presented by

Taught an Individual Honors Option Course Spring 2003

Represented the BCIS/QM dept. in Student day, March 26, 2006

Represented the BCIS/QM dept. in College for a day, April 1st, 2001

Interviewed applicants for faculty position in BCIS/QM dept

Acted as a library Liaison 1999 - 2000 and 2002 – present

Participated in transfer-made-easy day Fall 2000 and Fall 2001

Advised undergraduate BCIS students from Fall 1999 - present.

Advised Master of Science CIS Students from Spring 2003 - present

Participated in onsite registration from Spring 2000 – present

BCIS 205 (Management Information Systems – Graduate) course coordinator since 1999

BCIS 206 (Systems Analysis & Design- Graduate) course coordinator since 2000

Faculty Advisor and Member of the ISA

Frank G. Zarb School of Business

Member of the Blue Ribbon Committee – MBA Program Revision, chaired by the Dean of Frank G. Zarb school of Business, Hofstra University, 2003.

Member of the advisory board established and chaired by the Dean of Frank G. Zarb school of Business to discuss, study, and plan the establishment of a Center for E-Business and Innovation Management at Hofstra University

CONFERENCE SERVICES

Program committee member

Program committee member, 2004 International Research Conference on Innovations in Information Technology, Dubai, UAE October 4 -6, 2004

Program committee member, Conference on Information Science, Technology Management (CIST-M), Alexandria, Egypt, July 8-10, 2004

Member of the scientific committee, The 4th Annual Conference on Multimedia in Business, October 22-24, 2003, Poland

Program committee member for Information Resources Management Association (IRMA) International Conferences:

- May 2003, Philadelphia, USA,
- May 2002, Seattle, USA
- May 2001, Toronto, Canada.

Track Chairperson

Supply Chain Management track chair, National Decision Sciences Institute Conference, Washington DC, November 2003.

Session Chairperson

Chaired the “IRM in Government” session, 2003 IRMA Conference, Philadelphia, PA, May 18 – 21, 2003

Chaired the “Internet and Other Applications” session, Southeast Decision Sciences institute, February 26-28, 2003

Chaired the “Global IT Education (I)” session, the 3rd Annual Global Information Technology Management (GITM) World Conference, June 23-25, 2002, Long Island, New York

Reviewer

Review submission to Database Journal

Review submission to Management Review News Journal

Reviewed and refereed submissions for National Decision Sciences Institute Conference, Washington DC, November 2003

Reviewed and refereed submissions for the Northeast Decision Sciences Institute Conference, March 2000, Atlantic City, New Jersey, and March 2002, Port Rico

Reviewed and refereed submissions for Seventh AIS Americas Conference on Information Systems, Boston, MA, August 2001

Reviewed and refereed submissions for Journal of Electronic Commerce Research